

Dear Valued Customer,

You are receiving this letter because of a change in product. Due to raw steel material cost continuing to raise and now equaling our aluminum price, we are changing over to C-Channel instead of tubing. We can still provide you with the tubing that we have been using but it will now be the same price as the aluminum trailer.

The details of this change is simply to keep cost down, all while providing you with a quality and price efficient product. In doing this, the C-Channel will be in place of the tubing unless specified by the customer. No other material or product changed will occur. Although the material may appear different, this change will not affect the quality of our product.

Please note this is a <u>change to steel material only</u>. We will be transitioning into the new material this week as we receive the C-Channel in our facility. For additional information or questions, please contact Mark Bauerlein at <u>Mark@eztractrailer.com</u> or 870-213-5602. We appreciate your business and will continue to provide you with leading products and services to meet your current and future needs.

EZ TRAC TRAILERS, INC